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Before the  
FEDERAL COMMUNICATIONS COMMISSION  
Washington, D.C. 20554

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FEDERAL COMMUNICATIONS COMMISSION  
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In the Matter of )

Review of the Commission's )  
Regulations Governing Attribution of )  
Broadcast and Cable/MDS Interests )

MM Docket No. 94-150

Review of the Commission's )  
Regulations and Policies Affecting )  
Investment in the Broadcast Industry )

MM Docket No. 92-51

Reexamination of the Commission's )  
Cross-Interest Policy )

MM Docket No. 87-154

**PETITION FOR RECONSIDERATION FOR**  
**PEGASUS COMMUNICATIONS CORP.**

Pegasus Communications Corporation ("Pegasus"), by its undersigned attorneys, hereby files this Petition for Reconsideration in the above-referenced proceeding. In a Petition for Reconsideration filed simultaneously in the Local Television Ownership proceeding, Pegasus, inter alia, challenges the Commission's authority to limit grandfathering relief to LMAs entered into before November 5, 1996, arguing that this decision impermissibly applies its decision to attribute LMAs and its recently adopted duopoly rule retroactively. Pegasus has submitted these arguments in the Local Television Ownership proceeding because the Commission earlier announced its intention to decide in that proceeding "how to treat *existing* television LMAs under any guidelines that are adopted that would attribute television LMAs to the brokering station." Review of the Commission Regulations Governing Television Broadcasting, Second Further

**Before the  
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In the Matter of )

Review of the Commission's Regulations )  
Governing Television Broadcasting )

MM Docket No. 91-221

Television Satellite Stations Review of )  
Policy and Rules )

MM Docket No. 87-8

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To: The Commission

**PETITION FOR RECONSIDERATION  
OF PEGASUS COMMUNICATIONS CORPORATION**

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**PETITION FOR RECONSIDERATION  
OF PEGASUS COMMUNICATIONS CORPORATION**

Pegasus Communications Corporation ("Pegasus"), by its undersigned attorneys, hereby submits its Petition for Reconsideration of the Report & Order ("Local Ownership R&O") issued in the above-referenced proceeding. As demonstrated more fully below, Pegasus submits, inter alia, that the Commission's new duopoly rule will not survive judicial review because it completely ignores the unrefuted evidence in the record that LMAs and/or duopolies improve programming and viewpoint diversity in smaller markets by enabling new station start-ups or upgrades that were otherwise not economically possible. Instead, the Commission's wooden insistence on an 8 independent voices test illogically and irrationally allows duopolies and LMAs only in larger markets -- markets where they are economically least required. Ironically, this approach will

undermine the Commission's own stated interests in programming and viewpoint diversity because it ignores the underlying economic entry barriers that have previously stymied new, over-the-air station entry in smaller markets. To correct this fatal flaw, the Commission should presumptively allow the formation and subsequent transfer of any television duopoly in smaller markets that adds a new television station to the market or that rescues a station from bankruptcy.<sup>1</sup>

## **I. INTRODUCTION & SUMMARY.**

Pegasus is the ultimate owner of UHF television stations in a number of small markets, ranging from Scranton/Wilkes Barre, Pennsylvania (DMA No. 49), Portland/Auburn, Maine (DMA No. 80), to Tallahassee, Florida (DMA No. 114). In order to achieve the economies of scale necessary to compete in these smaller markets, markets that have high cable penetration and are typically dominated by 1 or 2 well-established VHF stations, Pegasus has aggressively pursued LMAs, several of which were entered into after November 5, 1996. These LMAs, which fully complied with the Commission's LMA policies and guidelines, have substantially enhanced over-the-air programming diversity in these markets by permitting start-ups of new television stations -- start-ups that would not have occurred without the infusion of financial and operational assistance from Pegasus. These new stations have signed on in recent years as affiliates of one of the new national networks, creating new outlets in markets that had previously been inaccessible and providing exciting new programming to viewers.

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<sup>1</sup> To the extent deemed necessary by the Commission, Pegasus hereby requests a waiver of Section 1.429's page limits on certain petitions for reconsideration. See 47 C.F.R. § 1.429(d). Pegasus submits that such a waiver is in the public interest because the instant Petition addresses a number of important constitutional and statutory construction issues raised in the Local Ownership R&O and related docket, which spanned nearly 9 years and involved numerous parties and thousands of pages of comments.

In extensive comments filed earlier in this proceeding, Pegasus demonstrated that a combination of economic factors have created substantial entry barriers to new station start-ups in its markets. These entry barriers, which include the high fixed costs of station construction, limited overall market revenues and competition from both entrenched, typically VHF over-the-air stations and cable systems offering dozens of channels, have combined to stifle new station start-up. Because these factors inhibit both competition and programming diversity in these markets, Pegasus urged the Commission to abandon the simplistic notion that duopolies in smaller markets presented the greatest risk to the public interest. In fact, Pegasus and others demonstrated that precisely the opposite was true -- namely that these economic barriers made the liberalization of the duopoly rule in these small markets vital to any meaningful hope that diversity and competition would be enhanced.

Despite this substantial and unrefuted evidence, the Commission took a "one size fits all" approach in its Local Ownership R&O by requiring that a market have 8 independent television voices before the Commission would permit duopolies in the ordinary course. The Commission clearly recognized that this standard effectively precludes duopolies in smaller markets but remarkably noted that "it is in these small markets that consolidation of broadcast television ownership could most undermine our competition and diversity goals" -- an observation that completely ignored the substantial evidence that those goals had already been undermined by the economic factors discussed above. Local Ownership R&O, ¶ 70. In an apparent attempt to reconcile this decision with the record, the Commission created 3 waiver tests for failed, failing and new stations ostensibly designed to "provide relief in a more tailored fashion" in smaller markets -- waiver standards that must be satisfied both upon the creation of a duopoly and then again in a subsequent sale of the combined stations.

Pegasus has filed its Petition for Reconsideration to help the Commission adapt its new duopoly rule to serve rather than undermine its competition and diversity goals in smaller markets. First, under the 1996 Telecommunications Act and general principles of administrative law, Pegasus argues that the Commission cannot limit grandfathering relief to those LMAs entered into before November 5, 1996 because the effect of this decision impermissibly applies the Commission's recently enacted attribution decision and duopoly rule retroactively. Second, Pegasus demonstrates that the Commission's rote focus on ownership diversity in the form of the 8 independently owned station duopoly rule will not survive judicial review because it will inhibit rather than enhance diversity in smaller markets. Pegasus illustrates that the Commission's stubborn insistence on 8 independently owned stations ignores the economic realities in small markets and ironically will guarantee that 8 stations will NEVER be established in those markets. Finally, Pegasus demonstrates that the waiver criteria, which must be satisfied at both inception and transfer, do not adequately address these problems because they create too much uncertainty and will, accordingly, not provide sufficient incentive to make the significant investment and commitment needed to compete in these smaller markets.

To correct these flaws, Pegasus urges the Commission to adopt a presumptive duopoly rule for smaller markets that allows both the formation and subsequent sale of any duopoly whenever a new, separately programmed television station is added to the market or a station is rescued from bankruptcy. Pegasus believes that any concerns about undue market power at the time of a duopoly transfer will be addressed by the standard antitrust review performed by either the Department of Justice or Federal Trade Commission. To the extent the Commission is unwilling to rely on this antitrust review, Pegasus reiterates its previous suggestion that the Commission limit the transfer of any duopoly whenever the combined share of the stations



involved exceeds either 40% or the market share of the top ranked station in the market, whichever is smaller. Duopolies failing this presumptive test would be subject to further review. This proposed small market duopoly rule will actually enhance both the Commission's competition and diversity goals by recognizing and counteracting the economic entry barriers that have combined to stifle new station start-up in these markets. Without such a change, viewers in these small markets should expect nothing more than the status quo as the economics in these markets are guaranteed to prevent the creation of 8 television voices, independent or not.

## **II. THE TELECOMMUNICATIONS ACT OF 1996 PREVENTS THE COMMISSION FROM LIMITING GRANDFATHERING RELIEF TO TELEVISION LMAS ENTERED INTO BEFORE NOVEMBER 5, 1996.**

The Commission's decision in the Local Television R&O to limit grandfathering relief to Television LMAs entered into before November 5, 1996 is directly contrary to the mandate of Section 202(g) of the Telecommunications Act of 1996 ("1996 Act") and is thus prohibited by the Supreme Court's decision in Chevron and its progeny. Section 202(g) provides that "[n]othing in this section shall be construed to prohibit the origination, continuation, or renewal of any television local marketing agreement that is in compliance with the regulations of the Commission." Because television LMAs entered into after November 5, 1996 did not violate the Commission's rules, and indeed will not violate the Commission's rules until the new local television ownership and attribution rules take effect, the Commission is expressly prohibited from limiting their "origination, continuation, or renewal."

Chevron USA, Inc. v. Natural Resources Defense Council, 467 U.S. 837 (1984) governs judicial review of an agency's interpretation of a statute it has been charged with administering. Under the first step of the analysis, a reviewing court must determine whether Congress has

spoken directly on the issue in question. A court will employ the traditional tools of statutory construction in an attempt to unearth the plain meaning of the statute, analyzing the text, the statute's structure and context, and its legislative history. See, e.g. Florida Public Telecommunications Association Inc. v. FCC, 54 F.3d 857 (D.C. Cir. 1995). If Congress has expressed its clear intention with respect to the issue, then both the court and the agency are obligated to apply the meaning Congress intended.

Here, the plain meaning of the statute and the relationship between the statute and the Commission's earlier proposal to attribute television LMAs and provide limited grandfathering relief demonstrate that Congress intended to limit the Commission's ability to alter the treatment of LMAs to prospective changes only. As noted above, Section 202(g) provides that "[n]othing in this section shall be construed to prohibit the origination, continuation, or renewal of any television local marketing agreement that is in compliance with the regulations of the Commission." The use of the word "shall" is indicative of Congress' intent to limit the Commission's authority with respect to existing television LMAs. "Shall" has been interpreted by the D.C. Circuit as "the language of command," signifying that the requirement set forth is mandatory. See Southwestern Bell Corporation v. FCC, 43 F.3d 1515, 1521 (D.C. Cir. 1995). Had Congress wanted to grant interpretive leeway to the FCC, permitting it to decide which LMAs would be protected and which would not, Congress could easily have remained silent on the issue. See Illinois Bell Telephone Company v. FCC, 966 F.2d 1478, 1483 (D.C. Cir. 1992).

The meaning of Section 202(g) is also informed by the Commission's efforts to attribute LMAs in this very proceeding, a proceeding which was ongoing when Congress enacted the 1996 Act. In early 1995, the Commission's Further Notice of Proposed Rulemaking in this proceeding proposed to attribute television LMAs to the station providing programming and proposed to

grandfather any LMA entered into prior to the adoption date of the Further Notice. Review of the Commission's Regulations Governing Television Broadcasting, Further Notice of Proposed Rulemaking, ("Television Further Notice") 10 FCC Rcd. 3524 ¶ 138 (1995). In adopting this proposal, the Commission noted that "[i]f the local TV multiple ownership rules are not relaxed, such an attribution provision would preclude TV LMAs in any market where the time broker owns or has an attributable interest in another TV station." Id.

Given this backdrop, Pegasus submits that Congress's intention with regard to LMAs in the 1996 Act is crystal clear. Section 202(c)(2) directed the Commission to complete this very proceeding ("conduct a rulemaking proceeding concerning the retention, modification, or elimination of the duopoly rule") while not mandating a specific outcome. However, in light of the distinct possibility -- publicly recognized by the Commission itself in 1995 -- that the Commission's duopoly rulemaking could result in the prohibition of previously permitted LMAs, Congress prohibited the Commission from interfering with "the origination, continuation, or renewal" of any television LMA that was in compliance with the regulations of the FCC at the time it was created.

The legislative history of the Telecommunications Act confirms this interpretation. The Joint Explanatory Statement of the Conference Committee states that "[s]ubsection (g) [of section 202] grandfathers LMAs currently in existence upon enactment of this legislation and allows LMAs in the future, consistent with the Commission's rules." Thus, the plain intent of Congress, as expressed in the referenced report, is to preclude Commission interference with LMAs as long as those LMAs complied with FCC regulations at the time they were created. While the Commission is not precluded from changing its rules applicable to LMAs, it is prohibited from applying those changes retroactively. See Southwestern Bell Corporation v. FCC, 43 F.3d 1515

(D.C. Cir. 1995) ("the FCC cannot abandon the legislative scheme because it thinks it has a better idea").

That the Commission has taken until 1999 to change its rules regarding the treatment of television LMAs does not alter this analysis. If, as several Commissioners suggested in their concurring statements, there is a concern that some LMAs were somehow abusive or otherwise violated the Commission's existing rules and policies applicable to LMAs (e.g., because they involved a premature transfer of control), the Commission is free under the 1996 Act to deny grandfathering relief to these LMAs because they were not in compliance with the Commission's rules at the time they were entered into. What the Commission cannot do under the 1996 Act, however, is reach back generically to November 5, 1996 (a date that has no particular significance) with its rule changes based on unspecified concerns about unidentified abuses. Accordingly, the Commission must identify those LMAs that did not comply with its rules and grandfather all other television LMAs until such time as its new duopoly and attribution rules become effective.

### **III. THE COMMISSION LACKS THE AUTHORITY TO LIMIT GRANDFATHERING RELIEF TO PRE-NOVEMBER 5, 1996 LMAs UNDER THE ADMINISTRATIVE PROCEDURES ACT.**

The Commission's decision to limit grandfathering relief to LMAs entered into before November 5, 1996 also violates general principles of administrative law because it effectively, and impermissibly, applies both its decision to attribute LMAs to the brokering station and its new duopoly rule retroactively. As noted above, LMAs entered into after November 5, 1996 were and will continue to be permissible under the FCC's ownership rules until the recently announced

changes become effective in mid-November 1999. The effect of this limitation on grandfathering relief is to apply the Commission's 1999 rulemaking decisions, including both the decision to attribute LMAs and its new duopoly waiver standards, to relationships entered into as far back as two years ago. This the Commission cannot do.

It is axiomatic that agency rules developed according to the rulemaking procedures of the Administrative Procedure Act ("APA") are to be prospective in application only. See Georgetown University Hospital v. Bowen, 821 F.3d 750 (D.C. Cir. 1972).<sup>2</sup> Retroactive application of such rules is foreclosed by the express language of the APA. The statute defines a rule as "an agency statement of general or particular applicability and **future** effect." 5 U.S.C. § 551 (1995) (emphasis added). Furthermore, section 553(d) of the APA provides that a rule must be published no later than 30 days prior to its effective date, thereby prohibiting a rule from retroactive effectiveness. If Congress has not conferred retroactive rulemaking power on an agency through express language in the agency's statute, no such power exists. See Motion Picture Association of America v. Oman, 969 F.2d 1154, 1155 (D.C. Cir. 1992). A court will not read a statute to confer such extraordinary power unless it was the clear intent of Congress to do so. See Georgetown, 821 F.2d at 758.

The Commission fails to identify any specific provision of the Telecommunications Act that explicitly authorizes the power to promulgate retroactive rules. As noted above, section 202(g) provides that "nothing in this section shall be construed to prohibit the origination, continuation, or renewal of any television LMA that is in compliance with the regulations of the FCC." Far from authorizing retroactive rulemaking authority, see Bowen v. Georgetown

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<sup>2</sup> The decision of the D.C. Circuit in this case was affirmed by a unanimous Supreme Court in Bowen v. Georgetown University Hospital, 488 U.S. 204 (1988).

University Hospital, 488 U.S. 204, 208 (1988), section 202(g) is evidence that Congress explicitly intended to limit the FCC's power regarding LMAs to prospective action only. Similarly, in section 202(c)(2), Congress instructs the Commission to conduct a rulemaking regarding the retention, modification, or elimination of the duopoly rule. Once again, nothing in this language authorizes the FCC to apply its rules retroactively. Absent statutory language to the contrary, prospectivity is the appropriate default rule. See Landgraf v. USI Film Products, 511 U.S. 244, 272 (1994). The failure to provide explicitly for retroactive application means that regulatory power does not exist.

The Commission's actions here with regard to television LMAs entered into after November 5, 1996 clearly have retroactive effect. In order for these previously (and currently) lawful relationships to remain in effect, the parties will of necessity be required to comply with the Commission's 1999 duopoly rule and related waiver standard -- a result that clearly requires the retroactive application of these recent decisions. The Supreme Court has delineated a three prong test to determine whether a rule has a retroactive effect: whether it would impair rights possessed by a party when that party acted, whether it would increase a party's liability for past conduct, or whether it would impose new duties on a party with respect to transactions already completed. See Landgraf, 511 U.S. at 280; see also DIRECTV, Inc. v. FCC, 110 F.3d 816, 825-6 (D.C. Cir. 1997). The Commission's rule impairs the rights of Pegasus and others who entered into LMAs on or after November 5, 1996, increases Pegasus' liability for these past decisions, and imposes "new duties" in connection with these LMAs. Therefore, the Commission's decision has impermissible retroactive effects.

Both before and after November 5, 1996, Pegasus and other television licensees were clearly not precluded by the Commission's rules from entering into television LMAs. Indeed, the

Commission's rules were so permissive regarding television LMAs that it was forced to issue a public notice nearly one year later requesting basic additional information about the number, nature and underlying factual circumstances of television LMAs in the industry. Pegasus entered into its post-November 5, 1996 LMAs in reliance upon existing FCC attribution and ownership rules and made substantial investments as a direct result of this reliance. The Commission acknowledges the need to avoid disruption of LMAs entered into "in good faith reliance" on the rules as they existed prior to November 5, 1996. See Local Ownership R&O ¶ 59. However, it fails to acknowledge that the same rules could be and were reasonably relied upon by parties entering into subsequent LMAs.

Instead, the Commission believes that the Second Further NPRM in this proceeding provided notice to the parties of the Commission's intent to attribute LMAs.<sup>3</sup> There are several problems with this reasoning. First, this pronouncement came in a Second Further Notice of Proposed Rulemaking. Obviously, a proposed rule is not effective until adopted. Second, even if "notice" of the possibility that a rule might be changed in the future somehow cures this fatal, procedural defect, the Commission fails to recognize that the impact of its announcement on attributing LMAs depended crucially on the extent of the other changes it was considering to the duopoly rule. The supposedly "clear" notice about attribution of LMAs was muddled by the Commission's other proposals on duopoly relief.

These duopoly proposals included a proposed rule explicitly permitting UHF-UHF combinations and proposed permanent waiver standards for failed stations, vacant and new

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<sup>3</sup> See Review of the Commission's Regulations Governing Television Broadcasting, Second Further Notice of Proposed Rulemaking, MM Docket No. 91-221, FCC 96-438, released November 7, 1996 ("Second Further Notice").

allocations in small markets, as well waivers where the applicant demonstrated public interest programming benefits would result from the combination. Second Further Notice ¶¶ 33, 42-46, 54-55. Thus, the effect of attribution notice was ambiguous for Pegasus because each of its post November 5, 1996 LMAs involved only non-dominant UHF stations, each of which resulted in the construction of previously unbuilt stations and produced demonstrable public interest programming benefits in its markets -- benefits that would not have been achieved but for the combined operations of the stations. Accordingly, Pegasus had numerous reasons to believe that its LMAs would satisfy the proposed new duopoly rule, thereby rendering the decision to attribute LMAs irrelevant.

A similar "notice" argument made by the Secretary of Health and Human Services was rejected by the D.C. Circuit in Georgetown University Hospital v. Bowen, 821 F.2d 750, 756 (D.C. Cir. 1987). There, the Secretary adopted a rule in 1981 regulating reimbursement for wage expenses under the Medicare Act. That rule was invalidated by a district court, as it was authorized without the notice and comment procedures required by the APA. Three years later, the Secretary promulgated an identical rule, this time following the procedures required by the APA, and attempted to make the rule retroactive to 1981. The D.C. Circuit rejected the Secretary's argument that the 1981 rulemaking attempt served as notice to the parties that the agency intended to change its policy, finding "that this proffered exception to the requirement that legislative rules be prospective in effect only is completely at odds with basic tenets of administrative law." Id. at 757. Similarly, the Commission cannot use Second Further NPRM as the basis to apply its new LMA attribution and duopoly rules retroactively. At most, the Second Further NPRM can only represent an indication of the Commission's desire to address the



question of LMAs and duopolies, with an outcome to be determined after the completion of the standard notice and comment period.

Because the Commission's grandfathering decision increases the liability of Pegasus and others for their economic investments that were in full compliance with the rules when made and imposes new duties on these parties, the Commission is precluded from limiting grandfathering relief to pre-November 5, 1996 LMAs. Not only will Pegasus suffer serious economic harm if it is forced to undo its LMAs; the viewers in its markets will also lose the acknowledged public interest benefits of these LMAs. These benefits, which the Commission recognized included significant operating efficiencies that contribute to improved programming as well as to ensuring the continued survival of a struggling station, are as significant for LMAs entered into after November 5, 1996 as for LMAs entered into prior to that date. Local Television R&O ¶¶ 34-36, 57. Because the Commission did not, and indeed could not, identify any authority for retroactively applying its LMA attribution and duopoly rules, it cannot limit grandfathering relief to LMAs entered into before November 5, 1996. Failure to address this problem by the Commission gives rise to significant federal constitutional due process concerns.

#### **IV. THE COMMISSION'S DIVERSITY JUSTIFICATION FOR THE REVISED TELEVISION OWNERSHIP RULES FAILS CONSTITUTIONAL SCRUTINY.**

In the Report & Order, the Commission justifies its intrusive broadcast regulations -- including its stringent ownership restrictions -- by asserting that these rules promote the diversity of viewpoints broadcast on the airwaves. R&O at 9-13. As demonstrated below, promotion of diversity of viewpoints has never been sufficient, standing alone, to justify intrusive broadcast ownership restrictions of sort at issue here. Moreover, even if promoting viewpoint diversity

were a constitutionally sufficient basis for government control of broadcast ownership, the ownership limitations must be narrowly tailored to achieve viewpoint diversity. That showing has not and cannot be made.

**A. In The Absence Of Functional Scarcity In the Video Programming Market, The Commission May Not Justify Ownership Restrictions On The Ground That They Will Increase Viewpoint Diversity.**

The Report & Order makes repeated reference to the longstanding purpose of the multiple ownership rules "to encourage diversity in the ownership of broadcast stations so as to foster a diversity viewpoints in the material presented over the airwaves." R&O at 9. While it is true that increasing the diversity of viewpoints available on the airwaves has been used to justify ownership regulations, see, e.g., National Citizens Committee for Broadcasting v. FCC, 436 U.S. 775 (1978), it has always been tied to a showing that there is scarcity in the number of channels for the distribution of video programming. No case has sustained intrusive broadcast ownership restrictions absent the recognition that there is scarcity in the number of available video programming alternatives.

The significance of scarcity in the broadcast spectrum was first fully articulated in Red Lion Broadcasting Co. v. FCC, 395 U.S. 367 (1969). In Red Lion the Supreme Court upheld the constitutionality of the Commission's "fairness doctrine," pursuant to which broadcasters were required to present a balanced discussion of matters of public concern. 395 U.S. at 369. The Court focused on the scarcity of broadcast frequencies, finding that

Where there are substantially more individuals who want to broadcast than there are frequencies to allocate, it is idle to posit an unbridgeable First Amendment right to broadcast comparable to the right of every individual to speak, write, or publish.

Following the Court's decision in Red Lion, the Supreme Court has considered the validity of several of the Commission's rules restricting the ownership of broadcast stations. And, in each of those cases, the perceived scarcity of the medium at issue was key to the analysis of the government's interest in promoting viewpoint diversity on the airwaves. See FCC v. NCCB, 436 U.S. at 799 (upholding the newspaper/television cross-ownership rule and observing that "[t]he physical limitations of the broadcast spectrum are well known" and that "Government allocation and regulation of broadcast frequencies are essential [and no one] here questions the need for such allocation and regulation"); Metro Broadcasting, Inc. v. FCC, 497 U.S. 547 (1990) (upholding minority ownership preferences and noting that the Court has "long recognized that because of the scarcity of electromagnetic frequencies, the Government is permitted to put restraints on licensees in favor of others whose views should be expressed on this unique medium" (internal quotations marks and citations omitted); United States v. Stover Broadcasting, 351 U.S. 192 (1956) (upholding a rule restricting television ownership and noting its validity in the context of the Commission's goal of avoiding excessive concentration of control in broadcast facilities).

The link between scarcity and diversity -- especially with respect to ownership restrictions -- makes sense. Government intervention to ensure viewpoint diversity is simply not needed or constitutionally sound when there is no functional limitation on the ability of interested speakers to present their views to the public. For example, it is inconceivable to us that the government could constitutionally intervene in the book publishing market and prescribe which publishing houses could publish certain types of literature or market books in particular geographic locations. The Supreme Court's willingness to tolerate just this sort of intervention in the broadcast market is directly tied to the assumption that video programming outlets are scarce, and that in the absence of such invention this scarcity will lead to a paucity of viewpoints being presented to the

public. Indeed, there is significant doubt whether the Court would permit stringent ownership limitations on broadcasting if the scarcity assumption is no longer valid.

**B. There Is No Functional Scarcity In the Market For Video Programming.**

The Supreme Court has also recognized for many years that the scarcity that once existed in broadcast could well be overtaken by subsequent technological developments. "[T]he broadcast industry is dynamic in terms of technological development; solutions adequate a decade ago are not necessarily so now, and those acceptable today may well be outmoded 10 years hence." Columbia Broad. Sys., Inc. v. Democratic Nat'l Committee, 412 U.S. 94, 102 (1973). Thus, the Supreme Court has expressly stated its willingness to reconsider the Red Lion standard upon "some signal from Congress or the FCC that technological developments have advanced so far that some revision of the system of broadcast regulation may be required." FCC v. League of Women Voters, 468 U.S. 364, 376-77 n.11 (1984). Several courts have concluded that these developments have already occurred and that concerns about limited access to the airwaves no longer justify intrusive broadcast regulation. See Arkansas AFL-CIO v. FCC, 11 F.3d 1430, 1443 (8th Cir. 1993) (Arnold, J., concurring) (developments since Red Lion "raise a significant possibility that the First Amendment balance struck in Red Lion would look different today"); Syracuse Peace Council v. FCC, 867 F.2d 654, 681 (D.C. Cir. 1989) (Starr, J., concurring) ("[U]nder the Red Lion framework . . . the constitutionality of the fairness doctrine is linked in part to technological developments (and behavior) in the communications marketplace."); Branch v. FCC, 824 F.2d 37, 50 (D.C. Cir. 1987) (concluding that the FCC has already sent the "signal" mentioned in FCC v. League of Women Voters by deciding that the fairness doctrine was unconstitutional and should be abandoned); News America Publ'g. Inc. v. FCC, 844 F.2d 800 (D.C. Cir. 1988).

The Report & Order and numerous other decisions of the Commission irrefutably show that the factual underpinnings of the scarcity rationale for regulation have been undermined by dramatic changes in the media marketplace. In the Report & Order, the Commission recognizes that it has taken steps to increase competition and the range of choices for consumers by increasing the number of licensed broadcast stations and facilitating the development of alternative technologies such as cable television, direct broadcast satellite, multichannel multipoint distribution service and open video systems. R&O ¶¶ 28-29.

This is simply the most recent example of the Commission's recognition of the revolution in the video distribution markets. In the mid 1980s, the Commission reconsidered the constitutionality of the fairness doctrine, the Commission's ultimate attempt to ensure viewpoint diversity in programming. In response to a directive from the D.C. Circuit, the Commission issued an order that expressly found the fairness doctrine unconstitutional based on the "explosive growth in the number and types of information sources available in the marketplace" such that "the public has 'access to a multitude of viewpoints without the need or danger of regulatory intervention.'" Syracuse Peace Council, 2 FCC Rcd. 5043, ¶¶ 4, 64 (1987) (quoting Inquiry Into Section 73.1910 of the Commission's Rules and Regulations Concerning Alternatives to the General Fairness Doctrine Obligations of Broadcast Licensees, 102 F.C.C.2d 142, 224 (1985)). The Commission concluded that "[t]o the extent that the [Supreme] Court is concerned about numerical scarcity in [broadcasting], . . . with the explosive growth in the number of electronic media outlets in the 18 years since Red Lion, there is no longer a basis for this concern." Syracuse Peace Council, ¶ 37 n.106.

At approximately the same time, the Commission eliminated several policies and rules regarding programming and license renewal processing, including a policy requiring full

Commission review of any television station renewal that reflected "less than five percent local programming, five percent informational programming (news and public affairs) or ten percent total non-entertainment programming." Revision of Programming and Commercialization Policies, Ascertainment Requirements, and Program Log Requirements for Commercial Television Stations, Report and Order, 98 F.C.C. 2d 1076, ¶ 5 (1984) ("Television Deregulation Order"). The Commission found that market forces would stimulate the desired mix of informational, local and non-entertainment programming without regulatory intervention, in part because

Many new video technologies such as subscription Television (STV), Multipoint Distribution Service (MDS), Satellite Master Antenna Television (SMATV), Low Power Television (LPTV), Direct Broadcast Satellite (DBS), Multi-Channel MDS (MMDS) and Instructional Television Fixed Service Stations (ITFS) have begun, or are just beginning, to assert themselves in the marketplace . . . . The emergence of these new technologies, coupled with the continued growth in the number of television stations, will create an economic environment that is even more competitive than the existing marketplace. Given the market-based demand for these types of programming . . . this increased level of competition can, in our view, only further ensure the presentation of sufficient amounts of such programming.

Id. at 1086, ¶¶ 20-21.

In 1994 and 1995, the Commission repealed its financial interest and syndication ("fin/syn") rules as well as its prime time access rule ("PTAR"). These rules were similarly designed to protect competition and the marketplace of ideas by placing broad constraints on the financing, ownership and programming practices of the television networks. The Commission reconsidered these rules and determined that, given competitive conditions in the television marketplace, they should be repealed in their entirety. See PTAR Report and Order, 11 FCC Rcd. 546 (1995); Evaluation of the Syndication and Financial Interest Rules, 8 FCC Rcd. 3282, ¶¶

1, 3 (1993) ("Fin/Syn Second R&O"). In so doing, the Commission recognized the dramatic changes in the marketplace since their adoption, including the fact that network audience share had declined greatly, cable and independent television had grown significantly, competition among the three established networks and the Fox network had become intense, and first-run distribution had become a fully comparable alternative to network distribution for program producers. PTAR Report and Order, 11 FCC Rcd ¶ 21. The increased competition facing the networks and the new conditions in the television programming market eliminated the danger that repeal of the fin/syn rules or PTAR would impair the competition and diversity goals of these rules. Id. ¶¶ 3, 20; Fin/Syn Second R&O, ¶ 12.

This abbreviated recitation of the Commission's own frequent statements regarding scarcity reinforces the obvious: we live in a time of video overload. The notion that access to video programming options is limited in any meaningful way is simply fanciful. As a consequence, regulations such as the Commission's television ownership restrictions -- designed to solve an informational problem caused by scarcity -- are no longer constitutionally permissible.

**C. Assuming, Arguendo, That Increasing Viewpoint Diversity Is An Important Government Interest, The Commission's Ownership Rules Would Be Subject To Intermediate Scrutiny.**

As discussed above, the Commission may not constitutionally justify its intrusive ownership regulations solely on the ground that they will enhance viewpoint diversity. But, even if this were a proper basis for federal regulation of television ownership, the Commission's rules would be subject to intermediate scrutiny. As an initial matter, the Commission itself acknowledges that its ownership restrictions, if found to be content neutral, "will be sustained under the First Amendment if [they] advance[] important governmental interests unrelated to the

suppression of free speech and does not burden substantially more speech than is necessary to further those interests." R&O ¶ 24 n.49.

This is clearly correct. Two court of appeals decisions involving challenges to section 533(b) of the Cable Franchise Policy and Communications Act of 1984, which made it unlawful for a telephone company to provide video programming in its telephone service area, applied intermediate scrutiny and held that the statutory prohibition on cross-ownership of a telephone and a cable company violated the First Amendment. These cases demonstrate that the federal courts will henceforth demand a close nexus between any ownership rule and the purported interest to be served. See US West, Inc. v. United States, 48 F.3d 1092 (9th Cir. 1994); Chesapeake & Potomac Tel. Co. v. United States, 42 F.3d 181 (4th Cir. 1994).

Applying intermediate scrutiny, the Ninth Circuit concluded that the cross-ownership ban was unconstitutional because there was insufficient evidence to demonstrate that the ban would foster competition in the cable industry or promote diversity in programming, and that less restrictive means of achieving diversity were available. US West, Inc., 48 F.3d at 1101-1106. The Fourth Circuit reached similar conclusions. In Chesapeake & Potomac, 42 F.3d at 198-203, the court observed, after looking at the history of Section 533(b), that "the FCC's reasoning does not indicate that attention was devoted to the possibility of other, less drastic regulatory schemes that might achieve the substantial government interests enunciated above." As these cases illustrate, once the scarcity rationale is eliminated, the Rule must be based on substantial evidence that the particular restriction will promote a significant government interest without suppressing



substantially more speech than is necessary.<sup>4</sup> As demonstrated in the next section, the Commission's new duopoly rule cannot withstand intermediate scrutiny.

**V. THE TELEVISION DUOPOLY RULE'S EXCLUSIVE FOCUS ON OWNERSHIP DIVERSITY IS NOT NARROWLY TAILORED TO SERVE AN IMPORTANT GOVERNMENTAL INTEREST.**

The Commission's decision to permit duopolies only in those markets where 8 independently owned television stations would still remain following the combination exalts form over substance in smaller markets by elevating ownership diversity over any other diversity objective identified by the Commission. In particular, the Commission's decision ignores its own recognition that ownership diversity is not an end in itself but is instead only an indirect tool designed to enhance diversity of viewpoints in programming. By focusing exclusively on ownership diversity, the Commission ignored substantial evidence submitted by Pegasus and other commentators demonstrating that several economic factors combined to stifle the level of broadcast

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<sup>4</sup> These cases also serve as further evidence that the goal of achieving diversity, standing alone, is not sufficient to justify broadcast restrictions absent a demonstration of scarcity in the relevant market. See Turner Broadcasting Systems, Inc. v. FCC, 512 U.S. 622 (1994) ("The justification for our distinct approach to broadcast regulation rests upon the unique physical limitations of the broadcast spectrum"). In US West, the Ninth Circuit noted that the diversity rationale, which supported the Supreme Court's holding in Red Lion, was accompanied there by a finding of scarcity in the industry. It was the limitations inherent in the broadcast industry that supported ownership restrictions, with the achievement of an increase in diversity of viewpoints an appropriate secondary goal. Without a corresponding finding of scarcity in the cable industry, however, the restrictions at issue in US West could not withstand constitutional scrutiny based solely on the governmental interest in increased diversity. See also Chesapeake & Potomac Telephone Co., 42 F.3d at 181 (recognizing the significant governmental interest in promoting diversity of viewpoints while finding that alone insufficient to justify restrictions on free speech). Furthermore, in the above examples, the Commission used the existence of some perceived economic barrier to entry in the market as support of their goal of promoting diversity of viewpoints. As the Commission was unsuccessful in sustaining the rule in question in these cases, however, clearly the Commission would be unable to defend their decision to regulate merely to promote diversity absent a showing of some additional concrete economic harm it seeks to avoid.

programming diversity available in smaller markets, economic factors that will not be eliminated or overcome by the Commission's new duopoly waiver policies. For these reasons, the Commission's duopoly rule will not survive intermediate scrutiny.

**A. The Commission's Proper Focus is Programming Diversity Not Simply Ownership Diversity.**

The Commission itself has consistently recognized that all of its broadcast ownership rules are indirect, structural measures aimed at "ensuring diversity of viewpoints in the material presented over the airwaves." Review of the Commission's Regulations Governing Television Broadcasting, Further Notice of Proposed Rulemaking, ("Television Further Notice") 10 FCC Rcd. 3524 ¶ 57 (1995). While the Commission may have recognized other diversity concepts, such as ownership and source diversity that it believed would lead to enhanced programming diversity, these other diversity concepts are only subsidiary tools designed to create or enhance the ultimate goal of programming diversity.

The Commission undertook an extensive review of the history of its diversity policies in the Television Further Notice. The Commission observed that it had used both direct and indirect methods to ensure diversity. The direct method involved regulations and policies specifically designed to encourage the provision of certain types of programming to the public. Id. ¶ 58.<sup>5</sup> The Commission noted that its indirect method used structural rules, including its broadcast ownership rules "limiting the number of stations that a person can own on both the national and local levels and those limiting the ownership interests that broadcasters may have in other media."

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<sup>5</sup> Ironically, in a conclusion that Pegasus submits is entirely appropriate for the outcome of this proceeding, the Commission noted that the direct technique for regulating viewpoint diversity had "fallen out of favor" due to "changes in the marketplace -- chiefly the large increase in the number of broadcast stations and in competition with broadcasting -- and to heightened concern over First Amendment issues." Id. ¶ 59.

Id. ¶ 60. These structural rules, the Commission observed, "are intended to assure that information is dispensed from 'diverse and antagonistic sources.'" Id. (quoting Associated Press v. United States, 326 U.S. 1, 20 (1945)).

The Commission then confirmed that its indirect attempt to ensure viewpoint diversity led the Commission to promote two other kinds of diversity, outlet (i.e., ownership diversity) and source diversity, that the Commission regarded as important to ensuring "the ultimate goal of providing the public with a variety of viewpoints." Id. ¶ 61. Importantly, the Commission also acknowledged in the Television Further Notice that it was possible to maintain or enhance programming diversity without satisfying the ancillary objective of ownership diversity: "there is information to suggest that it may be possible to have a decrease in outlet [ownership] diversity without a corresponding decrease in viewpoint diversity." Id. ¶ 62.<sup>6</sup>

The Commission has recognized that ownership diversity is only an ancillary objective designed to enhance programming diversity in other contexts as well. In liberalizing its one-to-a-market rule waiver policy, the Commission noted that its broadcast ownership rules limited the number of outlets any single entity or individual could own "so as to foster viewpoint diversity." Amendment of Section 73.3555 of the Commission's Rules, the Broadcast Multiple Ownership Rules, Second Report and Order, 4 FCC Rcd. 1741, ¶ 16 (1989). It then confirmed "that diversity of ownership [i.e. outlet diversity] per se is not an end in itself. Rather the Commission

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<sup>6</sup> Then-Chairman Hundt reiterated this conclusion in a speech presented to the American Bar Association: "Structural rules promoting outlet and source diversity, however, do not necessarily give us either voice or program diversity." 1996 FCC Lexis 1504, 3. Chairman Hundt went on to acknowledge that two of the Commission's rules designed to promote source and outlet diversity, the fin/syn and Prime Time Access rules, "were at best not working, and at worst were actually counterproductive" to the Commission's ultimate objective of promoting program or viewpoint diversity. Id.

has encouraged diversity of ownership simply as a means to achieve the public interest goal of promoting diversity of viewpoints [in programming]." Id. ¶ 16.<sup>7</sup> Similarly, in an earlier notice proposing to modify the so-called "seven station rule" that limited the number of AM, FM or TV stations a single entity could own nationally, the Commission similarly acknowledged that "[a]n issue which is fundamental to the Commission's consideration of diversity is the relationship between diversity of ownership and diversity of viewpoint . . . [w]hile all rules limiting ownership tend to increase the total number of owners, such rules do not necessarily guarantee greater diversity of program content or advance the welfare of individual viewers." Amendment of Sections 73.35, 73.240, and 73.636 of the Commission's Rules Relating to Multiple Ownership of AM, FM and Television Broadcast Stations, Notice of Proposed Rule Making, 95 F.C.C.2d 360, ¶ 58 (1983) (internal quotation marks omitted).<sup>8</sup> Unfortunately, as demonstrated below, the Commission failed to heed these observations and consider the impact of rigidly insisting on its 8 separate voices rule on the programming received by the public in smaller markets where several economic factors have combined to stifle competitive entry by new over-the-air stations.

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<sup>7</sup> In adopting a liberalized waiver policy, the Commission recognized that a decrease in ownership diversity could actually enhance local news and public affairs programming diversity: "the joint ownership of two or more media outlets in the same market does not necessarily lead to a commonality of viewpoints by those outlets. . . . we conclude that relaxing the cross-ownership rule should not significantly affect diversity of viewpoints and should further programming and other public interest goals." Id. 1744, ¶ 18.

<sup>8</sup> The Commission observed that before it could determine if greater programming diversity resulted from promoting ownership diversity, an "examination of the costs which the rules impose" must be performed. Id. at 394. As detailed more fully below, the costs imposed by the Rule and its waiver policy have stifled the development of enhanced programming diversity, especially the development of new and/or enhanced local television news programming.